

Written questions members Island Council for the Executive Council/ Government Commissioners.

(art.159, lid 1 WolBES/ art. 46 RvO Islandcouncil)

Issue : Airport Bar/Restaurant and Activities
Date question : November 3 2021
Sender : Rechelline Leerdam
Date answer : **(within 15 days)**
Responsible Com./Gov.Com. : M.A.U Francis
Responsible editor :

QUESTIONS

1. Why is the airport bar not yet operational?
There were quite some legal and contractual actions to be carried out, in order to obtain a concession that complies with the local and international requirements and recommendations.
2. The airport is now officially opened and had a Grand opening more than 2 months ago; isn't this enough time to prepare the bar?
The bar and its equipment is in place and as soon as the concession agreement is finalized it will be operational
3. Traveling public and visitors expect to be able to purchase something at the airport?
That is correct, the bar is of high priority as there is not always food and beverage obtainable near the airport terminal building.
4. There was a bar operator at the old terminal building, why is this operator not automatically transferred to the new building;
The legal contractual actions were carried out and resulted in giving the current concessionaire of the former terminal building the first priority for the bar concession in the new terminal building. Upon offering the current bar operator the first priority, the concessionaire accepted to transition and operate from the new terminal building.
5. If he is not able to, what is the reason for this?
As answered in 4, the former operator of the airport bar has accepted to operate the bar in the new terminal building.
6. In this case is government looking to contract a new operator?
As answered in 4, the former operator of the airport bar has accepted to operate the bar in the new terminal building.
7. When is this process expected to begin/end?
The processes that took a long time were the legal contractual actions, which has been carried out and are finalized. At the moment we are in the process of finalizing the concession agreement. Furthermore, we have carried out a market research analysis to be

NOV 19 2021

2021.11.19.1

Received.
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able to substantiate a competitive and fair price. At the moment the directive of transport, unit legal, finance and ENI have had several meetings and iterations to the concession agreement and are in the final iteration. All units have provided feedback in 2 iterations and this is the final iteration where all the feedback will be in the contract and is also currently at the legal department. As soon as the legal department finalizes the concession agreement we will start the negotiation meetings with the concessionaire. When these meetings are finalized the potential adjustments will be reviewed by the directive of transport, ENI and the units legal and finance.

8. How much is the proposed rental agreement?
Due to the finalization of the process and possible future negotiations, the final rental fees are not yet finalized.
9. Is the Rental agreement rotational?
The rental agreement will have an evaluation at the end and if no compliance or if the concessionaire doesn't want to continue, there can be another concessionaire by means of a tendering process.
10. Is there provisions for other vendors such as gift shops and souvenirs?
At the moment, no provisions are available in the new terminal building. The Directive of Transport is working out a plan for this.
11. Is there any plans to accommodate another vendor inside of the terminal building?
Due to the limited space inside the terminal building, no shops can be accommodated. But there are several vendors/concessionaires who have applied for interest which can be facilitated. We are currently pending on the procurement department which will provide us with the concession procedure as per regulation.
12. Is there provisional booths available for taxi drivers, car/scooter rental services etc?
Given the limited space, booths cannot be accommodated for in the new terminal building. But we are looking in/working out to options to facilitate the taxi drivers, car/scooter rental services and other potential concessionaires who are looking for office space at the airport.